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## LenSec IP Video Surveillance Celebrates 10 Year Anniversary with Historic Sales Growth

IP Video Surveillance Leader LenSec Achieves Record 2007 Sales Year, Maintains High Expectations for 2008 and Beyond as Company Celebrates 10th Anniversary



LenSec designs and deploys City-Wide Video Surveillance solutions that create safer communities. LenSec's software enables any authorized user - law enforcement, emergency responder, county and state agencies, etc - to view any camera location in real time from any computer. Multiple agencies are able to collaborate and plan responses from multiple locations in real time. (Photo: Business Wire)



HOUSTON--([BUSINESS WIRE](#))--[LenSec](#), the leading provider of IP-based video surveillance solutions to cities, school districts, and universities, is pleased to announce that 2007 has been recorded as the company's best sales year ever as they celebrate their ten year anniversary in 2008.

*"We're thrilled to mark our 10 year anniversary in 2008 by concluding 2007 with unprecedented growth in both revenue and in our customer base," said Keith Drummond, LenSec Chief Executive Officer. "This is the direct result of our focus on innovation, reputation for great customer service, and the immense talent we retain at LenSec. On this special year for LenSec, we would like to express our sincere appreciation to our customers, staff, suppliers, and stakeholders for their continuing support as partners in our growth. We are convinced the next 10 years should be the best years ever for LenSec."*

LenSec has come a long way since its humble beginnings in 1998. Today, LenSec is nationally recognized for its tailored solutions and customer service excellence. In fact, much of LenSec's business is derived from highly satisfied customer referrals. And as IP-based video surveillance systems continue to take precedence over analog CCTV systems, LenSec expects to enjoy continuous and substantial year-over-year growth.

**According to Donna Kraker, Vice President of Service,** *"We're more excited than ever about the opportunities ahead. With our 10-year heritage of delivering highly innovative and custom-fit solutions, we're in a great position to provide our existing and future customers with the IP video surveillance products and services they need to achieve their vision for a more safe and secure environment."*

### About LenSec

LenSec is a premier provider of IP-based video surveillance solutions to local government and educational institutions across the United States. With over 3,000 installations in 30 states nationwide, LenSec offers complete

turnkey surveillance solutions to manage personnel and facilities at any location by integrating cameras, access control and other security and operational applications. For more information on LenSec's IP-based video surveillance solutions, visit [www.lensec.com](http://www.lensec.com).

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