



# LENSEC



April 26, 2007 10:47 AM Eastern Daylight Time

## LenSec and Firetide to Deliver City-Wide Video Surveillance Over Wireless Mesh Networks



To address growing public safety concerns nationwide, LenSec and Firetide have partnered to provide municipal, city-wide video surveillance over multi-service wireless mesh networks. The solutions are specifically designed to meet the needs of cities, counties, colleges and universities, and K-12 school districts.  
(Photo: Business Wire)



# LENSEC

HOUSTON--(BUSINESS WIRE)--LenSec, a premier provider of city-wide, IP-based video surveillance solutions, today announced it is teaming with Firetide, Inc., a leading developer of multi-service wireless mesh networks, to jointly offer video surveillance solutions to local government entities. The focus of this agreement will be targeted at public safety and metropolitan wireless initiatives across the United States that include security cameras.

The combined solution will allow LenSec's IP video surveillance solutions and surveillance cameras to work seamlessly within Firetide's wireless networks. Under the agreement, and with the support of Firetide, LenSec will offer the total solution directly to cities, counties, educational institutions and other entities where there is a demand for security over wireless infrastructures.

*"The needs of city officials to deliver high-capacity video streams for public safety have grown over the last year, as wireless networks provide an easy and non-destructive infrastructure without the timely and costly build out,"* said **Bo Larsson, Chief Executive Officer of Firetide**. *"LenSec and Firetide have a common vision of seamless wireless video, data, and access that enable metropolitan regions to improve security, satisfaction and productivity by utilizing both solutions."*

LenSec provides local government customers turn-key video solutions which include security cameras centered around their integrated suite of software providing for password authorized, browser-based access from any computer. With Firetide's multi-service mesh networks, LenSec can now add the wireless connectivity component to their offering, further extending their capabilities to support public safety initiatives.

*"Our customers, from local and state governments and enforcement officials, to educational institutions are constantly seeking new technology to provide increased levels of safety and security,"* said **Keith Drummond, Chief Executive Officer of LenSec**. *"This alliance with Firetide allows us to provide our customers with convenient, wireless access while maintaining and monitoring video surveillance capabilities for a single source."*

This bundled mobility solution will be available to customers in May 2007.

### About LenSec

LenSec, founded in 1998, and based in Houston, Texas, is a premier provider of Enterprise- Wide Video Surveillance solutions to Federal, State & Local Government, and Education clients that allow more effective remote management of facilities and enable instant, real-time collaboration with third-party agencies during an incident. Its offerings include specifically designed video management solutions with surveillance cameras, complete installation and on-site monitoring, providing customers with a more affordable, reliable, and secure multifacility / multi-system solution, which offer instant access to all security system data, regardless of the source. With over 2,000 installations in 30 states across the

country, LenSec has the experience and expertise to deliver the most effective solution to manage personnel and facilities at any location by integrating video surveillance security cameras, access control, RFID and other security and operational applications. For more information, visit [www.lensec.com](http://www.lensec.com).

### **About Firetide, Inc.**

Firetide is the leading provider of multi-service mesh networks that enable concurrent video, voice, and data for municipal, public safety, and enterprise applications. Firetide HotPort mesh nodes and HotPoint access points provide a reliable high performance wireless infrastructure and access solution for video surveillance, Internet access, public safety networks, and temporary networks wherever rapid deployment, mobility, and ease of installation are required. The company's patented AutoMesh flow-based routing protocol optimizes network performance and capacity for high bandwidth and latency sensitive applications. Headquartered in Los Gatos, California, Firetide is a privately held company with worldwide product distribution. For more information, visit [www.firetide.com](http://www.firetide.com).

Optimized by Newsforce

### **Contacts**

For LenSec:

VOLLMER

Cassie Biscanin, 713-970-2100

[cassie@vollmerpr.com](mailto:cassie@vollmerpr.com)

or

LenSec

LaQueitta Harrington, 713-395-0800

[lharrington@lensec.com](mailto:lharrington@lensec.com)

or

A&R Edelman (for Firetide)

Dominic Ybarra, 650-762-2960

[dominic.ybarra@edelman.com](mailto:dominic.ybarra@edelman.com)

### **At A Glance**

#### **LenSec**

Headquarters: Houston, Texas

Website: <http://www.lensec.com>

CEO: Keith Drummond

Employees: 25

Organization: Private

*Source: via Business Wire*

*Updated 12/01/2006 by company*