

# LENSEC's School Security Expertise

## *Enterprise-Wide Video Surveillance*

### CASE STUDY Education

**ORGANIZATION:**  
Spotsylvania County Public  
Schools

**LOCATION:**  
Virginia, USA

**APPLICATION:**  
School security and safety



### THE CHALLENGE:

*Spotsylvania County Schools had no video surveillance systems in any of its schools.*

Spotsylvania is one of Virginia's fastest-growing counties, largely because of its location along Interstate 95, midway between Washington DC and Richmond and the school board knew it needed to take a proactive stance to protect the 23,000 students entrusted to its care.

Spotsylvania County Schools was faced with the challenge of improving safety and security.

### LENSEC SOLUTION

*IP-Based Video Surveillance Systems.*

LENSEC was selected by Spotsylvania County Schools and Spotsylvania County Government to provide a single platform from which all Spotsylvania County agencies could manage their

safety and security efforts. LENSEC installed IP-based surveillance systems in all the Spotsylvania County School facilities and the County Judicial Center for a total of 31 sites.

LENSEC was identified as having a superior surveillance solution because its software enables the County to manage the security of all facilities from a single web page and allows the Schools, Sheriff's office and Emergency Response teams to collaborate from a single platform in response to an incident.

By working with state and local agencies across the country for the last 8 years, LENSEC's surveillance software was developed to be intuitive and extremely easy to use. From a single web page and a single logon, any authorized user can access the live and recorded images for any camera within two mouse clicks from logging on to the system. The user only



The Power of Perspective

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needs to log on once to the solution to access all sites and features and does not need to log in to each individual site or server.

Another key reason why LENSEC was selected was due to their vast expertise in public school installations. Since most of the installations were to occur during the school year and during class times, Spotsylvania County Schools knew it needed a partner who was familiar with the special needs of schools, could install with no disruption to daily activities and could ensure the safety and security of the students and staff.

## Emergency Response

*Remote access by Law Enforcement*

By installing the LENSEC solution, Spotsylvania County Schools was able to give the Sheriff's department immediate, real-time access to the cameras. From the wireless mobile data terminals installed in the patrol cars, the sheriff's deputies can view real-time video of any camera at any time in any school from any location in the county. Emergency agencies are also able to instantly view the cameras in response to incidents from wherever their command and control centers are located using any computer.

## School Expertise

*Keeping the individual school needs and student/staff safety in mind.*

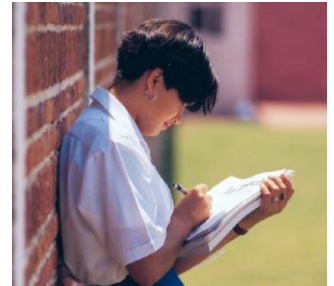
LENSEC has installed in over 1,400 schools across the country in 26 states and brought that experience to this project.

The Superintendent for Spotsylvania County Schools was repeatedly told by the school principals how impressed they were with the professionalism and unobtrusive presence of LENSEC's installation teams. LENSEC's installation teams were given the class change schedule and ensured that no equipment, personnel or ladders were in the halls during class changes. LENSEC adhered to all school security protocols while working in the schools and checked in and out of the school office every day.

## Turnkey Solution

*There is no need to add to your staff.*

Spotsylvania County did not need to add a single person to its staff to support the LENSEC solution. LENSEC provided the entire solution; from conducting the site audits to identifying camera locations, to providing the equipment and software, to installing every component to providing onsite service for all equipment for three years. Because LENSEC is the manufacturer of its software and has managed over 1,400 installations in 26 states, LENSEC is the single point of contact for its customers and is the expert on the components that make up its solution.



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